

connecting Africa to a future of prosperity





# The Problem... Dependency

37 out of 54 countries and 1.12 billion people live under the affliction of economic dependency in Africa. That is nearly 90% of the total population.

Providing ODA (Official Development Assistance) and loans are short-term solutions that only result in increased debt and the dependency of whole nations on foreign aid. This is treating the symptoms of economic underdevelopment and is not addressing the real challenge.

And...it's a lot of capital being squandered...

According to OECD in 2021. ODA Dependent means they receive more than 10% of their annual government revenue from ODA

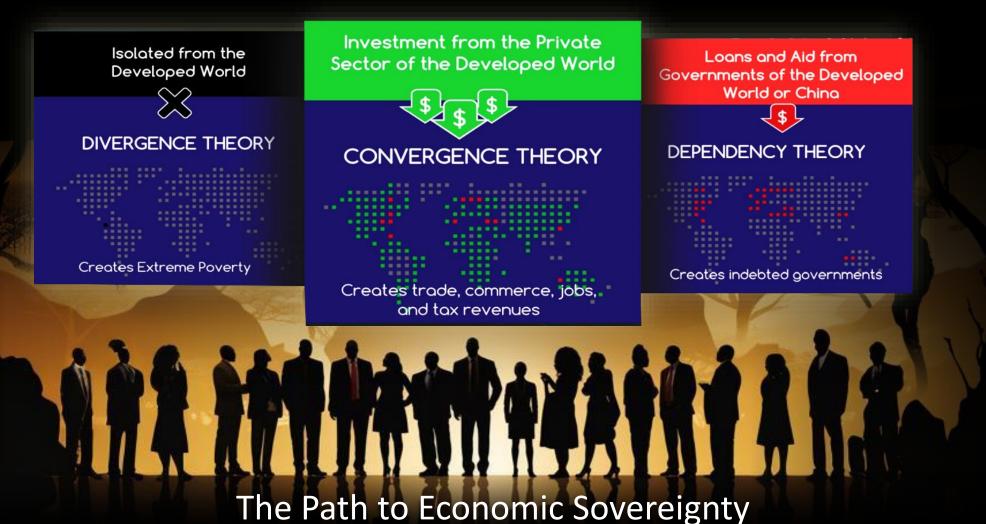
# Africa Rich in Resources

The African continent has nearly 30% of the world's natural resources and 25% of the potential workforce. With the right structure and investment, the continent could become one of the wealthiest.

- Oil and Gas
- Minerals and Valuable Metals (gold, copper, diamonds, and iron).
- Agriculture such as coffee, cocoa, fruits, vegetables, livestock
- Tourism, safari and beach attractions
- People skilled in every industry



### The Solution...Convergence



Combining Political Influence and Private Capital to address economic underdevelopment.



# The State of Aid in Africa

The Dependency cycle has led to widespread loan defaults, reliance on foreign aid, and a continent still plagued by large scale poverty and underdevelopment.

Africa currently receives less than 1% of the world investible capital. It receives 32% of the worlds aid and only represents 16% of the world population. Too much aid and loans and not enough actual venture investment has prevented the continent from breaking out of the dependency cycle and poverty.

#### **Dependency**

\$64 billion in aid and loans in 2022 directed to Africa by the UN

**\$33.8 billion** in ODA in 2021 32% of all global ODA against only 16% of world population

United Nations called for increase in ODA for Africa to \$100 billion/yr by 2023.

Total African Nation's Debt is estimated at over **\$772 billion** in 2023 and rising

#### Convergence

**\$253 trillion** in investable assets globally 2022 (not including Real Estate)

The entire African Continent attracted only \$2.4 trillion (0.9%)

On average, Africa collects less than **16.5%** in taxes per year, (%GDP) the lowest in the developing world

Increasing investment to 2% and achieving avg ODECP tax collection of **33%** and the dependency problem is solved.

newdea



# **Ending Dependency** through building lasting institutions and creating momentum

### The Newdea Maturity Model

The Key Components to **END** Dependency and achieve Convergence

### **Economic Frameworks**

open up investment and fluid trade through policy, structure and platforms



### Digital Transformation

leverage proven modern tech to establish digital infrastructure and get control of the vast data



### Private Sector Investment

create an
environment and
incentive to
attract foreign
private capital



#### Job Creation

companies,
domestic and
abroad, engage
population in
training and
employment



#### Tax Revenues

A platform and overall system that recaptures tax revenues on a transactional basis



**Newdea's Approach** – a synthesized development of these key components are required to create the overall environment. This works in a continuum in which the flow is both sequential and developed in tandem with all other initiatives. Five years of research and deep interaction with hundreds of national leaders have led to the inception of the **Newdea Maturity Model**.

## newdea

#### Connecting Africa to a future of prosperity

Newdea is a private company that has developed a comprehensive platform to help elevate the African economies through technologies, connectivity, and capital.

Not unlike the universal adoption of 3G in Africa, Newdea, in partnership with Afrochampions, has developed a pan African initiative to upgrade key infrastructure and policy to drive economic growth and long-term sustainable prosperity.

With upgraded digital records and data systems, the use of a universal African Mobile App, and the development of a trade platform complete with an official African digital currency, Newdea has taken a holistic approach to solving the continent's biggest problem...poverty.

Most importantly, as an official initiative with the African Union, Newdea is partnering with Afrochampions and several major banks to develop the opportunity.

Newdea has the leadership, influence, capital and power to drive the initiative through.

# What is Newdea?



# WHO is Newdea?



Troy Stremler – CEO, Director 30 years in executive management in international philanthropy and public and private sector consulting **Newdea** has secured key industry leading managers in technology, international operations, product design, and account management. We also have a strong board and advisors who provide connections at the top levels of government and business as well as skills in finance, digital economies, and international relations.

We will be moving most of our operations team to Dubai to be more strategically located and to take advantage of the tax favorability for revenues generated outside of the United States.

#### **KEY MANAGEMENT**

- Paul Chapman COO, 30 years International Operations in Goldman Sachs, Barclays, and Deutsche Bank
- Mike Belitz Executive Vice-president, 30 yrs experience in international business and entrepreneurship
- Kenn Palm Vice President, extensive technology development experience

#### **BOARD OF DIRECTORS**

- Martin Linder Chairman, Former Goldman Sachs, Partners Group, current alternative asset manager with shareholding of key members of the Dubai Royal Family
- Fran Lolli Former Senior Partner Lazard, current Managing Partner at Carlyle
- Mark Spelman Former Global Futurist Accenture, current Co-Head Digital Transformation of World Economic Forum
- **Dr. Edem Adzogenu** Former Neurosurgeon John Hopkins, current Founder of Afro-Champions which led the African Free Trade agreement
- Richard Lackey Former Hedge Fund Manager, current CEO of World Food Bank





The Newdea Story

The Company pursues the opportunity of Economic Convergence, understanding it will take up to ten years to develop.

2010

Launches the business and raises a round of capital from HNW investors.

2018

The company executes Rwanda and Ghana on the most demanding assessment phase (data collection and analysis).

2019

Debt crisis in Africa, COVID push nations over edge, and now Convergence is a "must have"

Biden Summit in Africa drives focus on the Newdea Convergence initiative.

2022

Newdea builds a pipeline of prospect nations, some of which have already received approval for funding from their cabinets.

Q2 **2023** 

2018 2019 2020 2022 2023 Q3 **2023** 

2021

R&D validated by Governments, lead investors including several multi-national corps, consulting firms, and multi-laterals.

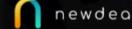
17 African Nations agree to work with the Newdea Plaza Platform.

The COVID-19 pandemic derails the project as all travel is blocked for 18 months, government shut down, and priorities change

Debt is at an all time high and AfroChampions leadership want to make Newdea initiative a Pan African Initiative and raise a development fund to pay for each contract in Africa.

The African Union supports initiative and asked Newdea to have two years of operations in cash to receive Pan African official status.

Sovereign Wealth fund commits to \$10 - \$40M in equity funding. Completed deep due diligence and score in top percentile.



# The Newdea Offering

Simple...
digitalize the Economy with
established technologies

## Accelerate Economic Convergence through a Digital Platform



Newdea's holistic approach brings the development initiative into a synchronized launch of several major but already proven platforms and technologies.

This synthesized approach drives the capitalization, increased trade flow, tax collection, and the provision of public services required to cycle up the economy. The Newdea integration offering places the company at the heart of the digital transformation for these countries and their economies for years to come.



### The Newdea Platform

Creating Markets, Commerce, Value and Investor Returns Newdea's Platform places the company squarely in the middle of the growing trade, taxation, and digital services activity for all participating nations. This positioning results in revenues and value growth for Newdea and returns for its partners and investors.



Newdea platform further opens international *trade* 



The trade conducted on the platform and with the *Plaza* digital currency carries fees to Newdea (toll on transactions)



VAT fees (2%) provide a source of *taxation* for the platform



Countries pay a *license fee* to be on the Newdea Platform (\$1 - \$7.5M)



Platform *Intellectual Property* (tech, agreements, currency exchange) owned and monetizable by Newdea



Newdea has *Rights* to the user data, the data is owned by specific nation



The Mobile App is the *central asset* for citizen access to the platform, its markets, services, data, and content. Over 50% of all African adults have a mobile phone and therefor access.

2022 report by the GSM Association (GSMA)

### The Newdea

# Pan African Citizen's Mobile Platform

A personal Mobile suite that is a dashboard to markets and governments services of African Nations

- Products and services from foreign and domestic companies are available to all citizens in the apps marketplace
- Every citizen has free access
- All government services, incentives and aid are provided through the Mobile App
- A personal identification system at its core
- The digital currency as a form of exchange is accepted on the app
- Taxes can be transactionally collected



### Afro Champions a Key Partner





#### Dr. Edem Adzogenu

The AfroChampions is a network of both past and present Heads of State, over 120 multinational business leaders, the African Union, and top heads of development banks.

AfroChampions was birthed out of collaboration to stop Ebola in West Africa. Now they work on Pan African initiatives to help tear down political and bureaucratic roadblocks on key initiatives to develop the continent of Africa.

Newdea is considered the top initiative to solve the debt crisis, digital transformation, and economic reforms in Africa that will prevent outside influences from eroding African nations sovereignty.



# Afro Champions Influencers

#### Afro Champions Fund

- Formed in 2023
- Anticipated seed round of \$25M
- Strategic investors seeking access to African markets
- Private investors including sovereign funds, banks and other institutionals
- Established to fund the country's Newdea initiative launch





# Former President Obasanjo Nigeria

Key to establishing the Pan African Newdea Initiative and key to the design and formation of the fund.

Olusegun Obasanjo was the 12th president of Nigeria, serving from 1999 to 2007. He was also the military head of state from 1976 to 1979. As president, Obasanjo oversaw Nigeria's transition to democracy and economic reform. He was born in 1937 and is a retired army general.

Here are some of his accomplishments as president:

- Oversaw Nigeria's transition to democracy
- Initiated economic reforms
- Played a key role in the peace process in Liberia and Sierra Leone
- Built infrastructure, such as roads and bridges
- Increased access to education and healthcare

## Afro Champions Influencers

#### Needed Influence

These heads of state and many other leaders on the world stage are personally involved in this initiative and will help to provide the force behind getting the initiative executed. With their help, the company successfully completed Phase 1 for two countries in 2019.





### Former Prime Minister Desalegn Ethiopia

Hailemariam Desalegn Boshe was the 10th prime minister of Ethiopia, serving from 2012 to 2018. Desalegn is a member of the Ethiopian People's Revolutionary Democratic Front (EPRDF). Desalegn was born in 1965.



#### Former Prime Minister Odinga Kenya

Raila Odinga was Prime Minister from 2008 to 2013. He is the leader of the Orange Democratic Movement (ODM) and has been a leading figure in Kenyan politics for decades. Raila was born in Maseno, Kenya, in 1945.

### Afro Champions Influencers

**AfroChampions** members consist of former Heads of State, over 125 CEOs, and heads of major **Development Banks** 



#### STRATEGIC INITIATIVE ALONE PROVIDES DIRECT ACCESS TO:

THE

INITIATIVE

President Obasanjo

Former President, Nigeria

Prime Minister Desalegn

Former Prime Minister, Ethiopia

Paulo Gomez

Former Exec. Director, World Bank

President Ellen Johnson Sirleaf

Former President, Liberia

Dr. James Nwangi CEO, Equity Group Holdings

Jean-Louis Billon

CEO of SIFCA Group, Former Secretary of Commerce in Cote d'Ivoire

Admassu Tadesse

President & CEO, Trade and Development Bank; African Banker of the Year

**Naguib Sawiris** 

Chairman of Orascom TMT Investments, Majority Owner in EuroNews, Chairman of La Mancha Group, Chairman & CEO of Orascom Investment Holdings

President Mahamadou Issoufou Former President, Niger

President Mbaki

Former President, South Africa

Gervais Diondo

Co-Founder ECO Bank

President Ameenah Gurib-Fakim

Former President, Mauritius

David Ofosu-Dorte

Executive Chairman AB & David Law, Former Managing Partner General

Law Consult

Nonkululeko Nyembezi-Heita

Non-Executive Chairperson, Johannesburg Stock Exchange

Dr. Paul Fokam

Chairman & CEO of Afriland First Group

Binta Toure Ndoye

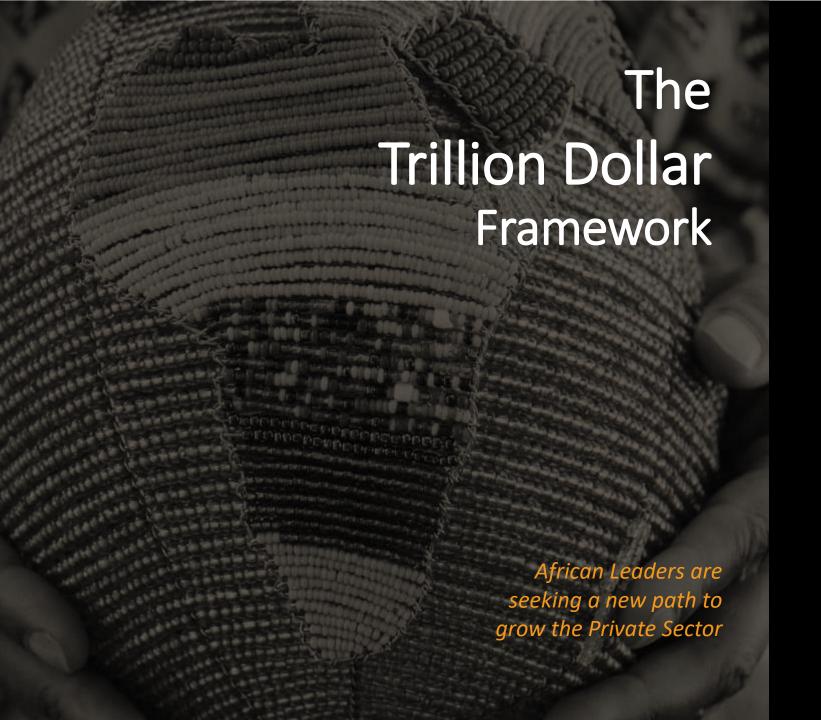
Founder, KBC Consilium & Independent Non-Executive Director for Attijari Bank and Alliance for a Green Revolution in Africa











In 2019, the African Union has commissioned AfroChampions to grow private sector investments by creating an initiative called the Trillion Dollar Framework to create an environment suitable to foreign investment.

This initiative is to leverage upon the success of the AfCFTA (free trade) agreement they orchestrated, to now package pan-African investment opportunities for institutional investors from around the world to invest in.

The Newdea maturity model and Plaza Platform are considered foundational prerequisites to have success in this initiative. That model was conceived and designed in partnership with AfroChampions and the African Union.



# A New AfroChampions Initiative

Newdea and AfroChampions have been tasked to make Africa an Economic Destination



After four years, and talking to significant investors, these African leaders have concluded that the **Trillion Dollar Framework** will falter until the investment environment is first created to attract foreign private capital.

After an extensive exploration and courtship with Newdea, the African leadership suggested that AfroChampions and Newdea team up to create a new initiative...

#### Make Africa an Economic Destination

These leaders told Dr. Edem Adzogenu (founder) to prioritize this initiative with Newdea as quickly as possible to begin to address the effects of the debt crisis.



# Early Adopters

Closing the first two countries on the Newdea platform is top priority!

	Ann	ual License Fee	Percent to Close	Funds Available	Cabinet Approved	Next Steps
Funding Available						
Benin	\$	1,750,000	90%	Yes	Yes	President Invitation for Closing
Togo	\$	1,000,000	90%	Yes	Yes	President Invitation for Closing
	\$	2,750,000				
AfDB Funding						
Zimbabwe	\$	2,500,000	75%	Yes	No	Finance Minister Approval
Malawi	\$	1,750,000	90%	No	Yes	Meeting with AfDB for funding
South Africa	\$	5,000,000	60%	No	Yes	Meeting with AfDB for funding
Ethiopia	\$	5,000,000	45%	Yes	No	Meet with Finance Minister
	\$	14,250,000				
Other Funding						
Zambia	\$	2,500,000	90%	No	Yes	Financing from IMF
DR Congo	\$	2,500,000	45%	Yes	No	Cabinet Meeting
	\$	5,000,000				
TOTAL	\$	22,000,000				

#### **Country License Fees**

\$1 million to \$7.5 million in annual fees based on broadband use.

The company has offered a discount for early adopters if signed in 2023.

Management expects to close between 8 to 10 countries within the first two years of this initiative.





#### Target Key Performance Indicators by year 5

Countries Onboarded: 29

Users on the platform: 101 Million

Avg Revenue Per User: \$3.59
Newdea total revenue \$439M

	2023	2024	2025	2026	2027
KEY ASSUMPTIONS					
Countries On-boarded	4	8	14	21	29
Users signed up	342	549,760	5,977,107	43,558,717	101,454,601
Users per Country	86	68,720	426,936	2,074,225	3,498,435
ARPU - Average Revenue per User			\$ 2.16	\$ 2.25	\$ 3.59
Addressable User Market	2,808,300,000	3,061,047,000	3,305,930,760	3,537,345,913	3,749,586,668
Percent of Market User Capture	0.00%	0.02%	0.18%	1.23%	2.71%
Percent of Addressable Countries	3.31%	6.61%	11.57%	17.36%	23.97%
Percent of ARPU Capture	0.00%	0.00%	4.90%	5.12%	8.15%

# Financial Projections

5 Year Summarized Income Statement

	2023	2024	2025	2026	2027
Revenues					
TOTAL REVENUE	\$ 10,430,151	\$ 25,473,694	\$ 55,644,982	\$ 158,386,768	\$ 439,013,538
Expenses					
TOTAL EXPENSES	\$ 5,320,537	\$ 17,733,892	\$ 44,053,137	\$ 99,020,724	\$ 165,661,984
Gross Profit	\$ 5,109,614	\$ 7,739,802	\$ 11,591,846	\$ 59,366,044	\$ 273,351,554
Taxes				\$(16,622,492)	\$(76,538,435)
Income (Loss)	\$ 5,109,614	\$ 7,739,802	\$ 11,591,846	\$ 42,743,552	\$ 196,813,119
ASSUMPTIONS					
TOTAL USERS COUNT	342	549,760	5,977,107	43,558,717	101,454,601
ARPU			\$ 2.00	\$ 2.23	\$ 3.58
ARPU POTENTIAL (new products come on board)		\$7.55	\$16.35	\$25.90	\$27.32





### **Investment Opportunity**

Newdea is raising a Series B round and offering Preferred Equity

### Newdea Investment Scenario

#### **COMPANY STAGE**

Newdea is a late-stage venture company, with strong critical relationships, agreements in place, and proven strategies. In nine months, upon execution of the Companies branding, technology, and field process plans, the Company expects to begin to significantly grow our key data and user assets. This will launch the Company into the growth stage and increase valuation and be cash flow break even.

#### **INVESTMENT IMPACT**

Economic Development in the Developing World

- Job Creation and Local Talent Growth
- Prosperity Generation
- Poverty Reduction
- Government Transparency
- Reduction of Corruption
- Sustainability

#### **USE OF PROCEEDS**

- IT Engineering: completion of platform
- Implementation: launch of global operations
- TEAM: complete Executive Team key hires and National Management
- Research and Development
- Structure of Partnership Fund
- Launch of Plaza Profit Share Token



# Equity Investment



### REQUIRED FINANCING — SERIES B PREFERRED \$25 million target (\$40 max)

Company valuation of \$50.7 million (USD) pre money basis \$1 Share

PRIOR FINANCING — SERIES A PREFERRED \$35 million

Current Outstanding Shares: 50,693,386

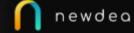
Current Fully Diluted: 63,296,719

- PIF committed funds of \$10 to \$40 million
- Preferred Class B Shares
  - First position in the equity waterfall
  - Secured with IP including technology, contracts, digital currency treasury, and marketplace
  - Receiving equal value as equity investment in tokens as bonus in a SAFT at a token exchange rate value at STO (IPO)
  - Full voting and participating shares
- Minimum Investment = \$100k

# Financial Projections

Detailed 5 Year Income Statement

FINANCIAL PROJECTIONS		2023	2024	2025	2026	2027
INCOME STATEMENT	-					
Revenues	-					
Country Implementation Fees	\$	10,250,000	\$ 15,000,000	\$ 35,000,000	\$ 52,500,000	\$ 67,500,000
Advertising	\$	-	\$ 103,625	\$ 3,328,329	\$ 35,934,806	\$ 159,283,684
Payments	\$	5	\$ 26,905	\$ 1,316,748	\$ 14,474,140	\$ 49,995,673
Applications	\$	144,040	\$ 14,947	\$ 376,214	\$ 3,079,604	\$ 10,637,377
Consulting	\$	36,000	\$ 2,470,000	\$ 3,630,000	\$ 4,638,000	\$ 5,646,000
Data Marketplace	\$	106	\$ 69,356	\$ 1,745,632	\$ 14,289,364	\$ 49,357,430
Digital Marketplace	\$	-	\$ 38,860	\$ 2,498,060	\$ 25,720,854	\$ 88,843,374
TOTAL REVENUE	\$	10,430,151	\$ 17,723,694	\$ 47,894,982	\$ 150,636,768	\$ 431,263,538
Expenses	-					
Administration and Finance	\$	1,311,289	\$ 4,548,863	\$ 8,386,427	\$ 19,245,456	\$ 20,876,796
Security, Hosting & Blockchain	\$	89	\$ 35,874	\$ 902,913	\$ 6,159,208	\$ 17,019,804
Global Operations	\$	775,503	\$ 4,315,646	\$ 12,781,190	\$ 23,915,053	\$ 37,486,667
Engineering	\$	1,463,063	\$ 3,903,645	\$ 11,145,459	\$ 29,634,825	\$ 59,423,644
Research and Development	\$	795,488	\$ 2,528,963	\$ 5,374,518	\$ 8,718,031	\$ 14,060,642
Sales / Account Management	\$	780,542	\$ 1,255,583	\$ 2,642,332	\$ 4,926,054	\$ 6,398,568
Contract Labor	\$	234,300	\$ 1,355,000	\$ 3,133,500	\$ 6,825,000	\$ 10,833,000
TOTAL EXPENSES	\$	5,360,272	\$ 17,943,574	\$ 44,366,340	\$ 99,423,627	\$ 166,101,148
Gross Profit	\$	5,069,879	\$ (219,880)	\$ 3,528,643	\$ 51,213,141	\$ 265,162,390
Taxes					\$ (14,339,680)	\$ (74,245,469)
PROFIT / (LOSS)	\$	5,069,879	\$ (219,880)	\$ 3,528,643	\$ 36,873,462	\$ 190,916,921
Token Profit Share	\$	-		\$ (3,705,513)	\$ (8,950,865)	\$ (61,687,721)
Capital Input	\$	25,000,000				



# Financial Projections

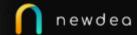
Detailed Revenue and Expense Ratio

REVENUE RATIO	2023	2024	2025	2026	2027
Implementation Fee	94%	89%	73%	35%	16%
Advertising	0%	1%	7%	24%	37%
Payments	0%	0%	3%	10%	12%
Applications	1%	0%	1%	2%	2%
Consulting	0%	14%	8%	3%	1%
Data Marketplace	0%	0%	4%	9%	11%
Digital Marketplace	0%	0%	5%	17%	21%
TOTAL REVENUES	100%	100%	100%	100%	100%

EXPENSE RATIO	2023	2024	2025	2026	2027
Administration and Finance	24%	25%	19%	19%	13%
Hosting and Blockchain	0%	0%	2%	6%	10%
Global Operations	14%	24%	29%	24%	23%
Engineering	27%	22%	25%	30%	36%
Research and Development	15%	14%	12%	9%	8%
Sales / Account Management	15%	7%	6%	5%	4%
Contract Labor	4%	8%	7%	7%	7%
TOTAL EXPENSES	100%	100%	100%	100%	100%

Revenues shift from implementation and onboarding fees to transactional and digital advertising and marketplace revenues.

Operational efficiencies and the transition from onboarding nations to management of national accounts results in a significant reduction in expenses.



# Capitlization Table

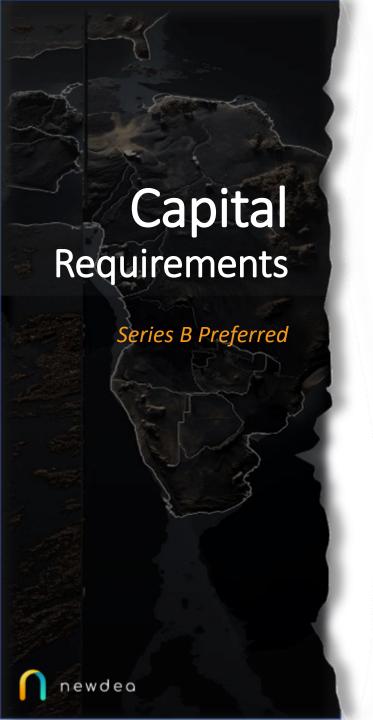
Detailed Revenue and Expanse Ratio

Cap Table Summary	Total Dollars	Outstanding Shares	Percent of Outstanding	Fully Diluted Shares	Percent of Fully Diluted	Shares Authorized	Remaining Authorized
Series A	\$35,329,184	44,949,406	88.66%	44,949,406	75.30%	44,950,000	594
Common	\$482,397	5,747,313	11.34%	5,747,313	9.63%	90,000,000	84,252,687
Convertible to Series B	\$3,371,970		0.00%		0.00%		
Funding for Series B			0.00%		0.00%		
Former Employees, Consultants and Board			0.00%	1,000,000	1.68%		
Available Option Pool			0.00%	8,000,000	13.40%		
TOTAL	39,183,551	50,696,719	100%	59,696,71 9	100.00%	159,950,000	109,253,281

Newdea has raised a total of \$39.5M to date. Significant investors including strategic, high net worth, and institutional players have participated in the companies earlier round. Some of these powerful partners have communicated to management that they may commit more capital as follow on capital to new investors.

The Series B fund will be a preferred, participating, voting class of shares. It has been sold for \$1 per share (per vote) setting the company (LMI) valuation just over \$50 million on a pre money basis for future investors.





### Two Key Initiatives

1) Secure Contract - \$3 million
Finalize AfroChampions Contract and establish African Union pan continental initiative

- Develop Investment Fund Structure to administer private capital investments
- Establish Pilot Sales with at least 2 countries
- Technology Development Data Systems, African Mobile App, Trade Platform

2) Go-to Market - \$15 - \$22 million
Scale the AfroChampions Opportunity to capture the African Market



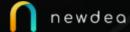
# Projected Shareholder Returns

INVESTOR MULTIPLES	2023	2024	2025	2026	2027
PROJECTED REVENUE RETURNS					
Company Revenue Multiple - 8X		\$ 141,789,551	383,159,860	1,205,094,143	3,450,108,306
Share Price		\$ 1.59	\$ 4.31	\$ 13.54	\$ 38.77
Capital Investment	25,000,000				
Total Share Ownership	25,000,000	25,000,000	25,000,000	25,000,000	25,000,000
Projected Fully Diluted Shares	89,000,000	89,000,000	89,000,000	89,000,000	89,000,000
Investor Value		\$ 39,828,526	\$ 107,629,174	\$ 338,509,591	\$ 969,131,547
Return Multiple		1.59	4.31	13.54	38.77
PROJECTED EARNINGS RETURNS					
Company PE Multiple - 22.5X		\$ (4,947,302)	79,394,461	829,652,888	4,295,630,722
Share Price		\$ (0.07)	\$ 1.15	\$ 12.05	\$ 48.27
Investor Value		\$ (1,797,114)	\$ 28,840,138	\$ 301,372,458	\$ 1,206,637,843
Return Multiple		-0.15	2.40	8.15	48.27
*Valuation Multiples are provided by Medium and Nor	ngaap				
*Revenue Multiple Newdea is 23x for high growth com	panies				
Five Year Projected Discounted Valuati	ions				

### **Target Investment Returns**

Investment: \$25,000,000

5 Year Return: 38X > Country License Only: 6X





### **Token Security Offering**

A key aspect to the Convergence transformation as provided by the Newdea offering is the establishment of the continent's first official digital currency. Initially, the currency will be distributed and managed by Newdea creating a unique dividend opportunity and exit vehicle for investors seeking liquidity.

#### Plaza Token

The Plaza Token is required to go public within two years of the signing of a license agreement. Newdea equity holders will be allowed through scheduled releases to convert equity into Tokens so they can liquidate through the publicly traded Token.

This creates an accretive effect on shareholders who continue to hold their equity position.

**Conversion Formula:** Revenues times multiple, divided by outstanding shares = share price. Share price converted to token publicly traded price.

### Key Risk Factors

- The loss of Olusegun Olesanjo (86 yrs old), Dr. Edem Adzogenu and Troy Stremler as a driving forces for this initiative. Cross training of leadership and executives' team has begun to manage this risk.
- A worldwide pandemic and other future shutdowns of travel to the countries of Africa
- Insufficient capital raised to sustain the company during market fluctuations and turmoil
- Managing the scope of the initiative

#### **RISK MANAGEMENT**

We recognize the risks of working in Developing Countries and our projections reflect a conservative revenues and higher expenses than expected. We believe the most significant risks include delay of countries signing on time due to the implementation fee and debt holders not giving approval. Development Banks may not be able to execute on the Plaza Partners Fund, which would slow down our sales efforts. Adoption of services on the platform and user adoption may be slower than anticipated. We may be challenged with sourcing talent or may need to hire additional outside employees that may increase overhead, though we model expenses at 40% higher than the average PwC employee and partners in Africa. Corruption may prevent us from executing in certain countries. Security of the data is always a risk.





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#### connecting Africa to a future of prosperity

Thank you!

